

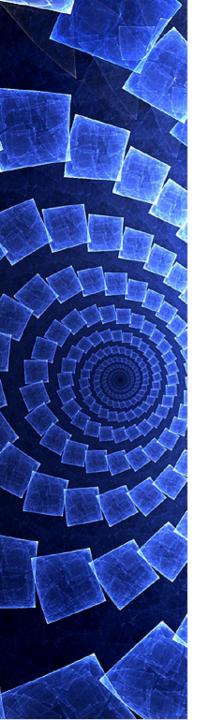
#### AROUND THE BRAND

Consulting Services SémioConsult

For Small Companies and Start-ups

Jovembre 2020

February 2021



# A Choice Adapted To Your Brand

COMPLETE PACKAGE

- Creation or audit of the brand
- Follow-up and monitoring for 1 year (marketing, communication, etc...)

STEP BY STEP

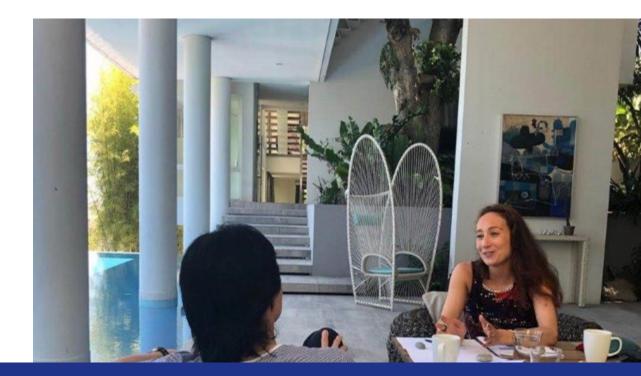


- Softer and fragmented approach
- Choice of steps and options (description available in the following slides)



#### Step 1: Co-creation





Interview to understand the challenges and ambitions of the brand: workshop on the brand's DNA.

• Presentation of the results  $\int$  Brand Book and Brand Platform



#### Step 2: Brand Positioning



Proposal of a brand positioning and platform: values, brand archetype, brand metaphors.

• Presentation of the results  $\int$  Brand Book and Brand Platform



### Step 3: Recommendations



#### Pratical recommendations for the brand.

- Lexical fields, Elements of language & Graphic elements.
- Presentation of the results ∫ Brand Book, Brand Platform and Reports



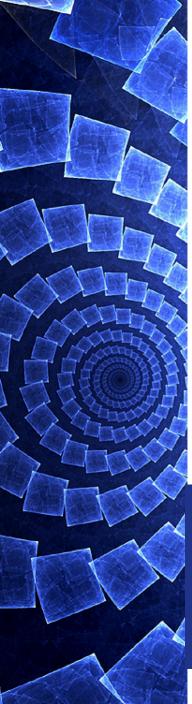
#### Step 4: Personae



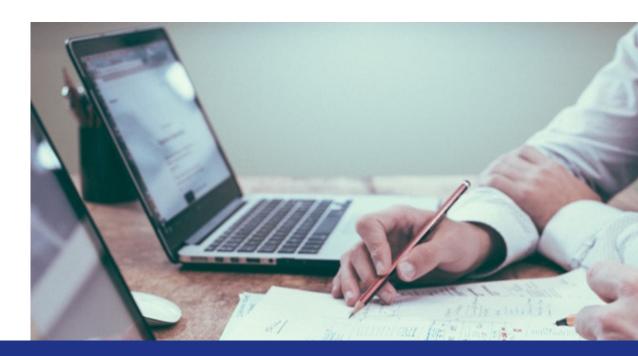


Creation of personae: definition of fictitious profiles to represent the brand's potential customers.

• Presentation of the results  $\int$  Personae Profiles Sheet

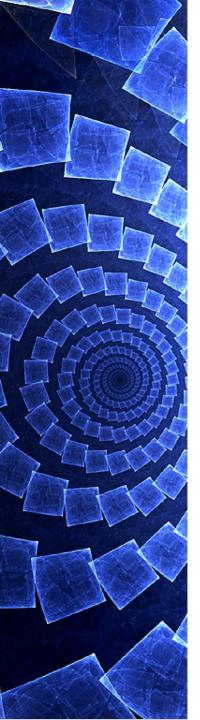


## Option: Team Training



Highly recommended training of the team on the new brand platform: understanding of the new identity and associated personae.

• 1 full day of training and workshops



### Step 5: Customized Services

#### / Option 1: Logo

- **2** Option 2: Communication Tools
  - Option 3: Marketing Plan
  - 🔁 Option 4: Communication Plan
    - Option 5: Products Portfolio
- Option 6: Retail and Client Experience
  - Option 7: Website Rework



# Option 1: Logo



Logo audit, drafting of a creative brief for the redesign of the logo and monitoring of the progress of the project until the delivery of the final logo: internally within SémioConsult or with an external designer.

• Presentation of the results and monitoring of the designer until the final proposal









# **Option 2: Communication Tools**



- Communication audit.
- Support for the realization of communication tools: monitoring of service providers (price on request).
- Elaboration of a creative brief for the redesign of the website and project monitoring.
- Elaboration a creative brief for communication tools and project monitoring (business cards, flyers, newsletters, ...).
- General recommendations.
- Presentation of the results



# Option 3: Marketing Plan



Support in the development of a marketing plan: definition of marketin.g objectives and offline and online strategies to be adoptedPossible training of the team in the development of a marketing plan (price on request).



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## Option 4: Communication Plan



Support in the development of an offline and online communication plan. - Possible training of the team in the development of a communication plan (price on request).



# Option 5: Products Portfolio



Audit of the product portfolio and recommendations on the assortment of products compatible with the brand's DNA. Strategic reflexions and recommendations regarding brand stretching.

- Presentation of the results  $\int$  Recommended brand architecture and articulation of the offer



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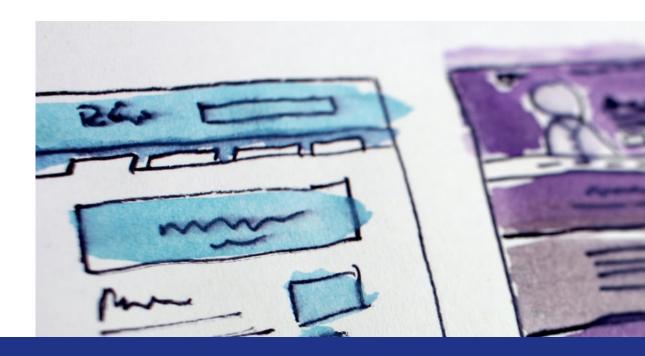
#### Option 6: Retail and Client Experience



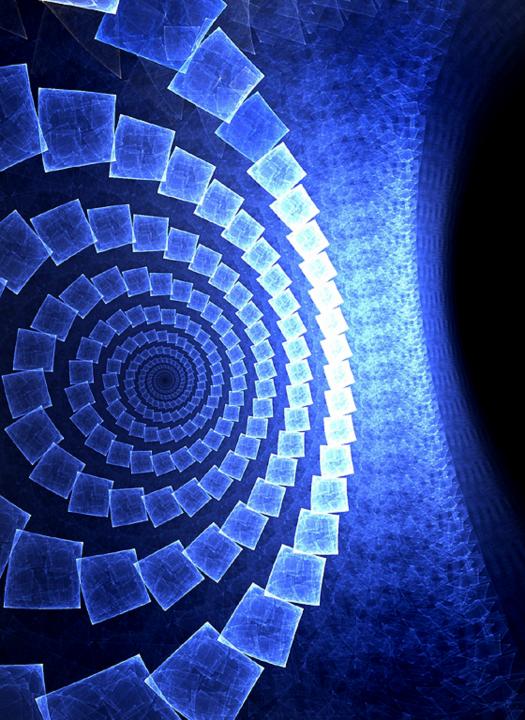
Recommendations on the design of the point of sale, on the merchandising and on the general experience of customers with the brand, elaboration of KPIs.



### Option 7: Website Rework



Recommendations and support for the creation of a new website for the brand or for an update/redesign of the current website, support and monitoring of the project, elaboration of key words for SEO, rework of contents.





#### Thank You.

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